



2 May 2017

Issue 1

## Legal Costs No Laughing Matter

### Direct

Do you want to receive  
our newsletter directly?

Email your details to our  
office with the subject  
line "Join Me" and we  
will forward you all the  
new issues.

## Farmer's Maths

A farmer died leaving his 17 horses to his 3 sons.

When `his sons opened up the Will it read:

My eldest son should get  $\frac{1}{2}$  (half) of total horses;  
My middle son should be given  $\frac{1}{3}$ rd (one-third) of the total horses;  
My youngest son should be given  $\frac{1}{9}$ th (one-ninth) of the total horses.

As it's impossible to divide 17 into half or 17 by 3 or 17 by 9

The three sons started to fight with each other.

So, they decided to go to a farmer friend who they considered quite smart, to see if he could work it out for them.

The farmer friend read the Will patiently, and after giving due thought.

He brought one of his own horses over and added it to the 17.

That increased the total to 18 horses.

Now, he divided the horses according to their father's will.

Half of 18 = 9. So he gave the eldest son 9 horses.  
 $\frac{1}{3}$ rd of 18 = 6. So he gave the middle son 6 horses.  
 $\frac{1}{9}$ th of 18 = 2. So he gave the youngest son 2 horses.

Now add up how many horses they have:

Eldest son- 9  
Middle son- 6  
Youngest son- 2  
TOTAL = 17

Now this leaves one horse over, so the farmer friend takes his horse back to his farm.....Problem solved!



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## Meet Michelle

Have you met Michelle our Conveyancing Manager?

Many of you will already know Michelle, she has been with our firm for 14 years and in the industry for over 30 years.

Michelle will take all the possible steps to ensure that the conveyance runs smoothly from time of receiving the Contract to settlement.

If you haven't met Michelle in person or haven't seen her in a while, email our Office Manager Amanda Clarke and she will arrange a visit to your office. Michelle will even bring some morning tea!!!

We look forward to continuing our relationship with your agency.

## Launch of our Website

We are very excited to announce the launch of our new website and Facebook pages:

**[www.everinghamlawyers.com.au](http://www.everinghamlawyers.com.au)**

On our website you will find conveyancing brochures which help explain to conveyancing clients some of the legal aspects of their contract.

We are very proud of what we have achieved and look forward to enhancing it further in the following months. Let us know if there is anything you would like to see added to our site.

## Special Offer

- ✓ Ask your clients to mention our newsletter 1<sup>st</sup> edition when providing us with their contract and they will receive a 10% discount on their conveyance for contracts dated up to and including 30 June 2017.
- ✓ Get your clients to mention your name when providing us with the Contract. There will be a prize each month to the agent or agency who refer the most number of contracts.



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